



Gala Bailey-Barker Farmer & Shepherd @farmergala

gala@plawhatchfarm.co.uk

Plaw Hatch Farm Ltd A Biodynamic Farm

6 Directors all but one are managing enterprises on the farm

All managers of enterprises set and take responsibility for individual budgets

Large expenditures or large changes to enterprises need to be discussed and agreed by the Management Group (all directors/enterprise managers)

Farm rented from St Anthony Trust who own main 200 acre holding, agricultural, commercial and residential building. Rent a further 300 acres across various sites



Enterprises Business Cows Laying Hens Pigs Sheep Arable Garden Dairy Butchery Shop



Cows

Managed by Robin Hall

Closed herd of 30 Muesse-Rhine-Issel, Montbeliard and Viking Red milking cows

Sussex Bull for calves raised to close to 30 months

AI for replacements

Total number of cattle usually close to 70



Laying Hens Managed by Gala with Rose Bramwell

400 Hyrbids All eggs sold through shop Moving from static to mobile houses 2020



Pigs Managed by Rose Bramwell

3 sows 1 duroc boar All pigs sold through farm shop



Arable Managed by Maya Lock

400 bales of silage 40 tons feed cereals 500 bales of straw



Garden

Managed by Nir Halfon and Liz Charnell 12 acres rotational land for field crops 11 Polytunnels Soft Fruit Flowers 95% of garden produce sold through shop



Dairy Managed by Tali Eichner

Processing only milk from our cows Approx 150,000ltrs a year

Wholesale cheese and yogurt



Butchery Managed by Jayne Duveen

Working two days a week

Supplying meat to the farm shop



Farm Shop Managed by Jenny Thornhill

40 % of produce sold is produced on the farm

95% of farm produce is sold through the farm shop

Sheep Enterprise

Managed by Gala with Rose

40 Lleyn ewes
40 Romney ewes
Jacob ram for colour

Closed flock going forward 1^{st} April outdoor lambing

Clean grazing Faecal egg counts monthly April-Nov

135 sheep to butchery a year -Approx 5 lambs/hoggs every other week + occasional mutton





Plaw Hatch Flock

Organic sheepskins

Organic Knitting Wool

Plant Dyeing Workshops

Biodynamic Raw Fleeces

Blankets





Sheep Performance 2019-2020

Sheep	Apr - Nov 19	Budget	Diff	%	Total	Budget	%	Apr - Nov 18	%
Income									
Animals sold to Butchery	10,580.55	7,200.00	3,380.55	47.0%	13,280.55	9,900.00	34.1%	2,081.55	408.3%
OPHF Sheep Wool	5,596.88	2,400.00	3,196.88	133.2%	5,746.88	2,550.00	125.4%	3,933.35	42.3%
Workshop Sales	1,595.17	2,250.00	-654.83	-29.1%	1,595.17	2,250.00	-29.1%	1,991.07	-19.9%
Total Income	17,772.60	11,850.00	5,922.60	50.0%	20,622.60	14,700.00	40.3%	8,005.97	122.0%
Cost of Goods Sold									
Consumables	49.40	0.00	49.40		49.40	0.00		259.36	-81.0%
Concentrates - Sheep	0.00	75.00	-75.00	-100.0%	0.00	75.00	-100.0%	53.28	-100.0%
Livestock Purchased	1,310.00	0.00	1,310.00		1,310.00	0.00		500.00	162.0%
Farm Purchases from Shop	19.58	0.00	19.58		19.58	0.00		0.00	
Packaging	49.58	0.00	49.58		49.58	0.00		0.00	
Stock Movement	0.00	0.00	0.00		0.00	0.00		0.00	
Sub-contracting	3,749.84	2,125.00	1,624.84	76.5%	3,749.84	2,125.00	76.5%	3,232.00	16.0%
Veterinary - Sheep	1,358.15	1,000.00	358.15	35.8%	1,733.15	1,375.00	26.0%	1,236.26	9.9%
Veterinary - Other	0.00	0.00	0.00		0.00	0.00		0.00	
Total COGS	6,536.55	3,200.00	3,336.55	104.3%	6,911.55	3,575.00	93.3%	5,280.90	23.8%
Gross Profit	11,236.05	8,650.00	2,586.05	29.9%	13,711.05	11,125.00	23.2%	2,725.07	312.3%
Expense									
Contracting	250.00	250.00	0.00	0.0%	330.00	330.00	0.0%	226.00	10.6%
Interest on HP/Lease	100.16	170.01	-69.85	-41.1%	149.87	219.72	-31.8%	170.01	-41.1%
Licences & Membership Fees	30.00	35.00	-5.00	-14.3%	80.00	85.00	-5.9%	30.00	0.0%
Repairs - Fencing	0.00	0.00	0.00		0.00	0.00		0.00	
Repairs - Machinery	59.15	0.00	59.15		59.15	0.00		105.37	-43.9%
Repairs - Vehicles	0.00	0.00	0.00		0.00	0.00		59.95	-100.0%
Small Tools and Equipment	1,609.00	800.00	809.00	101.1%	1,609.00	800.00	101.1%	1,332.32	20.8%
Total Expense	2,048.31	1,255.01	793.30	63.2%	2,228.02	1,434.72	55.3%	1,923.65	6.5%
Profit for the Year	9,187.74	7,394.99	1,792.75	24.2%	11,483.03	9,690.28	18.5%	801.42	1046.4%





2020 Plant Dyeing Workshops at Plaw Hatch Farm 10.30am - 5pm

23rd May - Spring Hedgerow Dyeing

27th June - Madder and Modifiers

5th September - Autumn Hedgerow Dyeing

26th September - Dyeing with Woad



Fibershed https://www.fibershed.com

https://www.instagram.com/fibresheduk/

https://www.instagram.com/southeastenglandfibr
eshed/

https://www.instagram.com/southwestenglandfibr
eshed/

https://www.instagram.com/field folk/

www.plawhatchflock.com www.plawhatchfarm.co.uk