



Gala Bailey-Barker

Farmer & Shepherd

@farmergala

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## Plaw Hatch Farm Ltd A Biodynamic Farm

6 Directors all but one are managing enterprises on the farm

All managers of enterprises set and take responsibility for individual budgets

Large expenditures or large changes to enterprises need to be discussed and agreed by the Management Group (all directors/enterprise managers)

Farm rented from St Anthony Trust who own main 200 acre holding, agricultural, commercial and residential building.  
Rent a further 300 acres across various sites



## Enterprises

Business  
Cows  
Laying Hens  
Pigs  
Sheep  
Arable  
Garden  
Dairy  
Butchery  
Shop



## COWS

Managed by Robin Hall

Closed herd of 30 Muesse-Rhine-Issel, Montbeliard and Viking Red milking cows

Sussex Bull for calves raised to close to 30 months

AI for replacements

Total number of cattle usually close to 70





## Laying Hens

Managed by Gala  
with Rose  
Bramwell

400 Hyrbids  
All eggs sold  
through shop  
Moving from  
static to mobile  
houses 2020



## Pigs

Managed by Rose  
Bramwell

3 sows

1 duroc boar

All pigs sold  
through farm  
shop





## Arable

Managed by Maya Lock

400 bales of silage  
40 tons feed cereals  
500 bales of straw



## Garden

Managed by Nir  
Halfon and Liz  
Charnell

12 acres rotational  
land for field  
crops

11 Polytunnels  
Soft Fruit  
Flowers

95% of garden  
produce sold  
through shop





## Dairy

Managed by Tali Eichner

Processing only milk from our  
cows

Approx 150,000ltrs a year

Wholesale cheese and yogurt



## Butchery

Managed by Jayne Duveen

Working two days a week

Supplying meat to the farm shop





Farm Shop  
Managed by Jenny Thornhill

40 % of produce sold is produced on the farm

95% of farm produce is sold through the farm shop

# Sheep Enterprise

Managed by Gala with Rose

40 Lleyn ewes

40 Romney ewes

Jacob ram for colour

Closed flock going forward

1<sup>st</sup> April outdoor lambing

Clean grazing

Faecal egg counts monthly April-Nov

135 sheep to butchery a year -

Approx 5 lambs/hoggs every other

week + occasional mutton







# Plaw Hatch Flock

Organic sheepskins

Organic Knitting  
Wool

Plant Dyeing  
Workshops

Biodynamic Raw  
Fleeces

Blankets







## Sheep Performance 2019-2020

Sheep	Apr - Nov 19	Budget	Diff	%	Total	Budget	%	Apr - Nov 18	%
<b>Income</b>									
Animals sold to Butchery	10,580.55	7,200.00	3,380.55	47.0%	13,280.55	9,900.00	34.1%	2,081.55	408.3%
OPHF Sheep Wool	5,596.88	2,400.00	3,196.88	133.2%	5,746.88	2,550.00	125.4%	3,933.35	42.3%
Workshop Sales	1,595.17	2,250.00	-654.83	-29.1%	1,595.17	2,250.00	-29.1%	1,991.07	-19.9%
<b>Total Income</b>	<b>17,772.60</b>	<b>11,850.00</b>	<b>5,922.60</b>	<b>50.0%</b>	<b>20,622.60</b>	<b>14,700.00</b>	<b>40.3%</b>	<b>8,005.97</b>	<b>122.0%</b>
<b>Cost of Goods Sold</b>									
Consumables	49.40	0.00	49.40		49.40	0.00		259.36	-81.0%
Concentrates - Sheep	0.00	75.00	-75.00	-100.0%	0.00	75.00	-100.0%	53.28	-100.0%
Livestock Purchased	1,310.00	0.00	1,310.00		1,310.00	0.00		500.00	162.0%
Farm Purchases from Shop	19.58	0.00	19.58		19.58	0.00		0.00	
Packaging	49.58	0.00	49.58		49.58	0.00		0.00	
Stock Movement	0.00	0.00	0.00		0.00	0.00		0.00	
Sub-contracting	3,749.84	2,125.00	1,624.84	76.5%	3,749.84	2,125.00	76.5%	3,232.00	16.0%
Veterinary - Sheep	1,358.15	1,000.00	358.15	35.8%	1,733.15	1,375.00	26.0%	1,236.26	9.9%
Veterinary - Other	0.00	0.00	0.00		0.00	0.00		0.00	
<b>Total COGS</b>	<b>6,536.55</b>	<b>3,200.00</b>	<b>3,336.55</b>	<b>104.3%</b>	<b>6,911.55</b>	<b>3,575.00</b>	<b>93.3%</b>	<b>5,280.90</b>	<b>23.8%</b>
<b>Gross Profit</b>	<b>11,236.05</b>	<b>8,650.00</b>	<b>2,586.05</b>	<b>29.9%</b>	<b>13,711.05</b>	<b>11,125.00</b>	<b>23.2%</b>	<b>2,725.07</b>	<b>312.3%</b>
<b>Expense</b>									
Contracting	250.00	250.00	0.00	0.0%	330.00	330.00	0.0%	226.00	10.6%
Interest on HP/Lease	100.16	170.01	-69.85	-41.1%	149.87	219.72	-31.8%	170.01	-41.1%
Licences & Membership Fees	30.00	35.00	-5.00	-14.3%	80.00	85.00	-5.9%	30.00	0.0%
Repairs - Fencing	0.00	0.00	0.00		0.00	0.00		0.00	
Repairs - Machinery	59.15	0.00	59.15		59.15	0.00		105.37	-43.9%
Repairs - Vehicles	0.00	0.00	0.00		0.00	0.00		59.95	-100.0%
Small Tools and Equipment	1,609.00	800.00	809.00	101.1%	1,609.00	800.00	101.1%	1,332.32	20.8%
<b>Total Expense</b>	<b>2,048.31</b>	<b>1,255.01</b>	<b>793.30</b>	<b>63.2%</b>	<b>2,228.02</b>	<b>1,434.72</b>	<b>55.3%</b>	<b>1,923.65</b>	<b>6.5%</b>
<b>Profit for the Year</b>	<b>9,187.74</b>	<b>7,394.99</b>	<b>1,792.75</b>	<b>24.2%</b>	<b>11,483.03</b>	<b>9,690.28</b>	<b>18.5%</b>	<b>801.42</b>	<b>1046.4%</b>







[www.plawhatchflock.com](http://www.plawhatchflock.com)  
[www.plawhatchfarm.co.uk](http://www.plawhatchfarm.co.uk)



## 2020 Plant Dyeing Workshops at Plaw Hatch Farm

10.30am - 5pm

23rd May - Spring Hedgerow Dyeing

27th June - Madder and Modifiers

5th September - Autumn Hedgerow Dyeing

26th September - Dyeing with Woad



## Fibershed

<https://www.fibershed.com>

<https://www.instagram.com/fibresheduk/>

<https://www.instagram.com/southeastenglandfibreshed/>

<https://www.instagram.com/southwestenglandfibreshed/>

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